

Smaller Cities Are Getting Smarter About How They Buy Things



Smaller cities like Virginia Beach, Va., have been begun considering firms' previous performance when awarding city contracts — not just the lowest price. Shutterstock

By Julian Wyllie,

Performance-based contracting has been a best practice in big cities for years. Now some mid-sized municipalities are adopting the approach.

When cities contract with the private sector for goods and services, they tend to go with the lowest bidder—at least, that's what they've done historically. But performance-based contracts, in which governments also look at how well a contractor delivers on their promises, can help ensure higher-quality contracts and a better value in the long run.

Performance-based contracting has been widely accepted as a best practice for years, and it's become standard practice in the nation's biggest cities. New York, Los Angeles and Seattle, for example, all consider performance when awarding contracts. (At times, big cities have even been criticized for not adopting a performance-based approach quickly enough: A 2014 audit in San Francisco, for instance, dinged the city for continuing to award contracts to poor performers.)

Now the practice is spreading from big cities to mid-sized and small municipalities. But implementing such a shift isn't easy.

That's been the experience of Taylor Adams, the chief procurement officer for Virginia Beach, Va. With a population of more than 452,000, Virginia Beach is the largest city in the state. But when Adams took office in September 2015, the city was still handing out contracts the traditional way, by mostly angling for the lowest price. Subsequently his team conducted a top-to-bottom assessment of Virginia Beach's procurement practices; by December, it was clear that if the city wanted better procurement, it needed better data.

"We had to build a more consistent output before we started addressing the quality issue," Adams says.

So Virginia Beach has embarked on a \$2 million, five-year effort to overhaul its purchasing processes. The city's new electronic procurement system will allow it to better track transactions and maintain records—something most cities already do with an e-procurement tool. But Adams envisions a program that helps the organization make decisions, too. "There are a lot of cities deploying e-procurement tools now, but most use them for just a tactical function," he says. "We, on the other hand, want to manage data to help make decisions. It moves procurement from an order-and-payment function to a strategic one."

Utilizing purchasing data that way would put Virginia Beach at the forefront of municipal purchasing efforts. In the 2017 Governing Institute "Equip to Innovate" survey, one-third of respondents said they are not using any form of evidence-based procurement to develop their own economic initiatives. Virginia Beach, along with other locales such as San Jose, Calif., are among a minority of cities adopting the practice.

"There's not a great deal of precedent or references for us to follow within the market," says Adams, "because there's not a lot of cities that have done it this way."

Even smaller cities are implementing electronic purchasing platforms. For example, the South Florida town of Tamarac—population 65,200—was testing a new e-procurement tool this fall and planned to fully implement it last month, according to purchasing manager Keith Glatz.

Generally, though, smaller cities have been slow to fully embrace e-procurement and purchasing analytics. Part of that is because it can be tough to know what to do with the data once you have it, says Joshua Steinfeld, the director of a public procurement and contract management certificate program at Norfolk,

■ Continued on page 6

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California Sub-Bid Request Ads

National Plant Services, Inc.,
is looking for LBE's to perform the following
services as part of our project team:

**DRUMM & JACKSON STREETS
SEWER IMPROVEMENTS
CONTRACT NO. WW-657R**

Submit Quotes by November 15, 2017

- Bid Item SW-3 - Traffic Routing Work
- SW-4 - Partial Demolition of Roof
- SW-5 - Internal Bracing/Shoring
- SW-6 - Waterblasting
- SW-7 - Sewer Bypassing
- SW-8 - Chipping of concrete and removal of deteriorated steel
- SW-9 - Chipping of concrete and cleaning of steel
- SW-10 - Offhaul and disposal of debris from waterblasting
- SW-11 - Adhesive Dowels
- SW-12 - Install Steel Reinforcing
- SW-13 - Wall Chipping and Patching
- SW-16 - Installation of Hatch box for Sewer

Bid Documents, videos, and specs are here:

<https://www.dropbox.com/sh/invvbf05f9soia/AADf-YMaHK7Eq3NdSHJni9xSa?dl=0>

NATIONAL PLANT SERVICES, INC.
2159 National Avenue • Hayward, CA 94545
mobile: (925) 262-7366
office: (510) 876-5412
email: mbeason@nationalplant.com



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
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**REQUEST FOR SBE
SUBCONTRACTORS AND SUPPLIERS FOR:
Richmond-San Rafael Bridge Access
Improvement Project
Package B-1
Bay Area Toll Authority
BID DATE: November 29, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Health & Safety Plan, Treated Wood Waste, Public Safety Plan, Adjust Utilities to Grade, Cold Plane AC, Polyester Concrete Overlay, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Rock Blanket, Soil Amendment, Planting & Irrigation, Imported Topsoil, Hydroseed, Erosion Control, AC Dike, Tack Coat, Grinding, Minor Concrete, Drill and Bond Dowel, Clean Expansion Joint, Roadside Signs, Underground, Construction Survey, Misc. Iron & Steel, Misc. Metal Bridge, Fencing, Midwest Guardrail System, Concrete Barrier, Crash Cushion, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call O.C.J for assistance with bonding, insurance, necessary equipment, material and/or supplies. O.C.J is willing to breakout any portion of work to encourage SBE Participation. Plans & Specs are available for viewing at our office.

SKANSKA

WEST MISSION BAY DRIVE BRIDGE PROJECT

CITY OF SAN DIEGO

FEDERAL AID PROJECT NO. BHLS-5004(049)

DBE Goal: 6.7%

Bid Date: November 17, 2017 – 2:00 PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation, as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the City of San Diego Planet Bids website: <https://www.planetbids.com/portal/portal.cfm?companyID=17950>

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Prepare Storm Water Pollution Prevention Plan, Lead Compliance Plan, Clearing and Grubbing, Cold Plane Asphalt Concrete Pavement, Place Hot Mix Asphalt (Type A), Place Hot Mix Asphalt Dike (Type E), Minor Concrete, Asphaltic Emulsion (Fog Seal Coat), Tack Coat, Rock Blanket, Remove Concrete, Construction Area Signs, Traffic Plastic Drums, Flashing Arrow Signs, Portable Changeable Message Signs (Type 1), Type III Barricade, Temporary Railing, Temporary Crash Cushion, Temporary Pavement Markings (Tape), Temporary Traffic Stripe (Tape), Temporary Pavement Markers (Retroreflective and Non Reflective), Temporary & Permanent Erosion Control, Roadway Excavation, Class II Base, Cement Treated Base, Curb Inlet, Drainage Inlet, Catch Basin, CIP Junction Structure, Cleanout, Curb Outlet Replace OCP Inlet/Riser, Remove & Install Sign Structure, 18" RCP, 24" RCP, 30" RCP, 48" RCP, 12" steel Pipe, 18" Flared End Section, Geotextiles for Drainage, Rip Rap, Salvage and Relocate Existing Rip Rap, Drainage Inlet Markers, Remove Pipe and Inlet, Chain Link Fence, Protective Railing, Remove Chain Link Fence, Install sign, Metal Post (Roadside Sign) Install Sign (Mast-arm Hanger Method), Install Roadside Sign (Wood Post), Remove Metal Post, Remove Roadside Sign (Wood Post), Guardrail (Midwest Guardrail System 6" Wood Post) Transition Railing (Type WB-31), End Anchor Assembly (Type SFT), In-line Terminal System, Flared Terminal System, Crash Cushion Module, Remove and Replace, Concrete Barrier, Pavement Markers, Paint Traffic Stripe (2-Coat), Painted Pavement Markings (2-Coat), Removal of Pavement Marker (P), Remove Thermoplastic Pavement Markings, Remove Painted Traffic Stripe, Signal and Lighting (P) Video Inspecting Pipelines and Culverts for Acceptance, Pedestrian Barricade, Landscaping & Irrigation, Bridge Removal, Structure Excavation (Bridge), Structure Backfill (Bridge) Cast-In-Drilled-Hole Concrete Piling, Prestressing CIP Concrete, Temp Trestle, Structural Concrete, Joint Seal Assembly, Bar Reinforcing Steel, Prepare and Stain Concrete, Miscellaneous Metal, Bridge Deck Drainage System, Cable Railing, Handrailing, Bridge Lighting, Slope Paving Removal, Ground Anchor Wall, Structure Excavation, Structure Backfill, Structure Backfill (Ground Anchor Wall) (F), Ground Anchor Wall (Subhorizontal) (P), Structural Concrete, Retaining Wall (F), Architectural Treatment (F), Bar Reinforcing Steel, (Retaining Wall) (P-F), Structural Shotcrete (F), Slope Paving (Concrete) Minor Concrete (Gutter), Cable Railing (P-F), Eastern & Western Mitigation Sites - Shrub Removal, Eastern & Western Mitigation Sites - Revegetation, Steel Casing (30-Inch), Sewer Isolation Gate Valve (14-Inch), Access Manhole (5' x 3'), Removal or Abandonment of Existing Water Facilities Handling and Disposal of Non-friable Asbestos Material, Water Main, Gate Valve, Sewer Force Main, and Cathodic Protection

Please submit scope sheets 3 days prior to bid to allow for proper evaluation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity/Affirmative Action Employer

This contractor and subcontractor(s) shall abide by the requirements of 41 CFR 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals on the basis of protected veteran status or disability, and require affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified protected veterans and individuals with disabilities.

Skanska Estimating Dept.: 1995 Agua Mansa Rd, Riverside, CA 92509 - Phone: (951) 684-5360, Fax: (951) 788-2449

Estimator: Jerome DiPadova • Email: bids.social@skanska.com



California Sub-Bid Request Ads



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Plumas County near Canyon Dam from 0.2 Mile South to 0.3 Mile North of Lake Almanor Spillway, Bridge Replacement Project in Plumas County, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

Lake Almanor Bridge Replacement Project
Contract No. 02-0E1804

Owner: Caltrans

Bid Date: November 15, 2017 at 2:00 P.M.

Local Business Enterprises, Small/Micro (LBEs)
Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to: AC Milling, AC Paving, Aggregates, Asbestos Abatement, Bridge Bearings, Bird Control, Minor Concrete, CIDH, Concrete Supply, Concrete Reinforcement and Dowels, Structural Concrete, Precast Concrete, Concrete Pumping, Concrete Formwork, Concrete Barriers, Concrete Washouts, Clear & Grub, Core Drilling, Crash Cushion, Cable Railing, Demolition, Earthwork, Erosion Control, Fencing, Guardrail, Hydroseeding, Joint Sealant, K-rail, Metals, Pavement Markings, Pipe Supply, Polyester Concrete Overlay, Quality Control, Rock Slope Protection, Street Sweeping, SWPPP, Signage, Survey, Traffic Control, Temp Facilities, Temp Signal System, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due
November 10, 2017 and Quotes NO LATER THAN
November 14, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

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TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003
Contact: Arnold Tostado • atostado@taftlectric.com
Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

Agency: City of Santa Clarita

Seco Canyon Road & Garzota Drive Traffic Modification
C4014, HSIPL-5450(092)

Location: Santa Clarita, CA

BID DATE: November 21, 2017 @ 11:00 AM

Trades Seeking: Striping, Concrete

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:

City and County of San Francisco • Municipal Transportation Agency
22 Fillmore Transit Priority Project
Contract No. 1303

REVISED BID DATE: November 16, 2017 at 3:00PM

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified LBE Subcontractor and Supplier Quotes on:
General Engineering Contracting, Reinforcing Steel Contractor, Pipeline Contractor, Parking & Highway Improvement, Backhoe Service, Earthwork & Paving, Electrical Contracting, Construction Traffic Control Services, Concrete Contractor, Tree Service, Trucking & Hauling, Surveying/Engineer/Drafting Equipment & Supplies, Concrete Supplier & Manufacturer, Traffic Safety & Traffic Control Devices, Electrical Equipment & Supplies, Photography Services

Contract Documents are available by owner.

Please send a request to Mr. Allan Andaya at allan.andaya@sfmta.com or by fax to (415) 701-4300.
You may also contact Jamie Helmick at jhelmick@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact
Clay Cochran by email at ccoehran@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

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California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified

DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

Contract No. 04-3G6034

Pavement Rehabilitation and Ramp Metering

STATE HIGHWAY 680 IN ALAMEDA COUNTY, IN FREMONT, FROM 0.15 MILE SOUTH OF SCOTT CREEK ROAD UNDERCROSSING TO AUTOMALL PARKWAY OVERCROSSING.

Bid Closing Date: December 20, 2017 @ 2:00 PM

DBE GOAL: 12%

We Encourage All DBEs To Attend The Mandatory Prebid Meeting Scheduled On November 15, 2017 At 10:00 A.M. In Order To Meet The B&W Team

At The Caltrans Pleasanton Construction Office, 5675 B Gibraltar Dr., Pleasanton, Ca 94588.

CONTACT:

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300

Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including Certified DBE firms for all items of work, including but not limited to:

Lead Compliance Plan, Progress Schedule, Construction Area Signs, Traffic Control System, Temporary Traffic Devices, Temporary Traffic Stripe (Paint), Temporary Railing (Type K), Prepare SWPPP, Storm Water Sampling And Analysis Day, Storm Water Annual Reports, Street Sweeping, Temporary Erosion Control Measures (Check Dams, Fiber Roll, Protect Inlets, Etc.), Remove Yellow Thermoplastic Traffic Stripe (Hazardous Waste), Treated Wood Waste, Temporary High Visibility Fence, Clearing And Grubbing, Structure Excavation, Structure Backfill, Pervious Backfill Material (Retaining Wall), Aggregate Base, Aggregate Subbase, Lean Concrete Base, Lean Concrete Base Rapid Set, Crack & Seal Existing PCC Pavement, Crack Treatment, Replace Asphalt Concrete Surfacing, Hot Mix Asphalt, Rubberized Hot Mix Asphalt, Geosynthetic Pavement Interlayer, Place Hot Mix Asphalt Dike, Tack Coat, Remove Asphalt Concrete Pavement, Remove Asphalt Concrete Dike, Cold Plane Asphalt Concrete Pavement, Precast Jointed Concrete Pavement, Individual Slab Replacement (RSC), Furnish Piling, Drive Pile (Class 90), 60" Cast In Drilled Hole Concrete Pile (Sign Foundation), Structural Concrete Retaining Wall, Structural Concrete, Minor Concrete, Fractured Rib Texture, Joint Seal, Bar Reinforcing Steel, Furnish Sign Structure (Truss), Remove Sign Structure, Underground Storm Drain Systems – Reinforced Concrete Pipe, Remove Concrete Channel, Culvert Slurry Cement Backfill, Sand Backfill, Concrete (Gutter Lining), Rock Slope Protection, Rock Slope Protection Fabric, Minor Concrete, Minor Concrete (Brushed Concrete), Frame & Grate, Remove Pavement Marker, Pavement Marker (Retroreflective), Barrier Marker, Object Marker, Remove Roadside Sign, Panel, Relocate Roadside Sign, Furnish Aluminum Sign Panels, Retroreflective Sheeting, Metal (Barrier Mounted Sign), Roadside Sign (One And Two Post), Midwest Guardrail System (Wood Post), Vegetation Control (Minor Concrete), Transition Railing, End Anchor Assembly, Alternative In Line Terminal System, Concrete Barrier, Remove Guardrail, Thermoplastic Pavement Marking (Enhanced Wet Night Visibility), Two Component Paint Traffic Stripe, Thermoplastic Traffic Stripe, Rumble Strip, Maintaining Existing Traffic Management System Elements During Construction, Modifying Existing Electrical System, General Trucking and Bulk Asphalt Oil Supply.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 • FAX: (415) 883-7529
CONTACT: Kelsey Godfrey
Email: bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
STATE OF CALIFORNIA DGS CERTIFIED DVBE
SUBCONTRACTORS & SUPPLIERS
and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES FOR THE FOLLOWING PROJECT:
**MODERNIZATION AND NEW CONSTRUCTION, INCREMENT 1
FOR THE EL CENTRO/SALVADOR CONSOLIDATION
MEASURE H PROJECT AT EL CENTRO ELEMENTARY SHOOOL
NAPA, CA**
BID DATE: November 29 @ 2:00PM
ESTIMATE: \$13,500,000 - \$15,000,000

Trades needed but not limited to: Building Demolition, Concrete Forming & Accessories, Concrete Reinforcing, Cast-In-Place Concrete, Concrete Floor Finishes, Structural Steel Framing, Metal Decking, Metal Fabrications, Access Ladders, Glued Laminated Construction, Finish Carpentry, Architectural Wood Casework, Roofing Repair, Insulation, Weather Barriers, Water Vapor Emissions Control Coating, Metal Roof Panels, Modified Bituminous Membrane Roofing, Sheet Metal Flashing and Trim, Roof Specialties, Roof Accessories, Firestopping, Joint Sealants, Hollow Metal Door & Frames, Access Doors and Panels, Overhead Coiling Doors, Aluminum Entrances & Storefronts, Aluminum Windows, Door Hardware, Glazing, Louvers, Concrete Floor Preparation, Gypsum Board Assemblies, Cement Plaster, Tiling, Acoustical Ceilings, Resilient Flooring, Fluid-Applied Flooring, Tile Carpeting, Wall Panels, Exterior Painting, Interior Painting, Visual Display Boards, Signage, Toilet Compartments & Accessories, Fire Protection, Lockers, Foodservice Equipment, Audio-Visual Equipment, Window Shade Systems, Countertops, Site Furnishings, Wheelchair Lifts, Plumbing, HVAC, Electrical, Earthwork, Site Concrete, Chain Link Fences & Gates, Ornamental Steel Fences & Gates, Irrigation System, and Landscape Planting

CONTACT: Kelsey Godfrey bid@arntzbuilders.com

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR

WORKERS COMPENSATION INSURANCE.
WE ARE SIGNATORY TO THE CARPENTER'S AND
LABORER'S
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California Sub-Bid Request Ads

AECOM

One California Plaza • 300 S. Grand Avenue, 10th Flr • Los Angeles, CA 90071
T 1-213-593-8100

REQUEST FOR CBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as Prime Contractor:

Owner: County of Los Angeles
Request for Proposal No. AED7740105
As-Needed Geotechnical Professional and Technical Services
Proposal due date: Monday, November 20, 2017

AECOM is seeking qualifications from Community Business Enterprise (CBE) companies for the following supporting services:

- **Driller:** perform geotechnical boring, sampling, monitoring well installation, downhole logging support, and associated services.
- **Geotechnical Laboratory:** perform in-house geotechnical laboratory testing services on soil and aggregate samples.
- **Environmental Laboratory:** perform in-house environmental testing services.
- **Traffic Control Service:** provide traffic control service and traffic control plan preparation.
- **Geophysical Survey:** perform subsurface survey using geophysical instruments
- **Surveyor**
- **Potholing:** provide potholing service to locate existing underground utilities.

Experience providing similar services on As-Needed Geotechnical Professional and Technical Services for the County of Los Angeles is preferred. This Proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond.

Interested businesses should email a brief overview of County of Los Angeles or similar experience, along with CBE documentation by **November 14, 2017**, to Erica Moss at erica.moss@aecom.com.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.

We are an Equal Opportunity Employer



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the East Bay Municipal Utility District, San Pablo Tunnel East Access Shaft Improvements Project in Orinda, CA.

<http://www.dgs.ca.gov/> / http://www.dot.ca.gov/hq/bep/find_certified.htm/
<http://www.acgov.org/auditor/sleb/>
<http://sf-hrc.org/>
<http://www.portoakland.com/srd>

Subcontractors and Suppliers for the following project:

San Pablo Tunnel East Access Shaft Improvements Project
Specification No. 2118

Owner: East Bay Municipal Utility District
Bid Date: November 29, 2017 @ 1:30 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Disabled Veteran Business Enterprise (DVBE) and all other small/local business enterprises wanted for the following scopes, including, but not limited to:

Concrete/Grout Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Diving Services, Pressure Grouting, Metals, Piping, Pipe Welding Street Sweeping and Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DBE, MBE, SBE, DVBE and all other small/local business enterprise suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due
November 24, 2017 and Quotes NO LATER THAN
November 28, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Contract Equity Program applies.

Performance and Payment Bonds may be required for Subcontractors and Supply Bonds for Suppliers on this project.

An Equal Opportunity Employer
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DIR # 1000001147



Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified LBE/SLBE/ subcontractors, suppliers, and truckers for the following project:

WARM SPRINGS BART WEST ACCESS BRIDGE & PLAZA PROJECT (REBID)
CITY OF FREMONT • Bids: 11/14/2017 @ 2 PM

SUBCONTRACTING GOALS: LBE-60%; SLBE-20%

DEMOLITION - SWPPP - CONCRETE - REBAR - CMU - STRUCTURAL STEEL - STAY CABLE ASSEMBLIES - METAL DECKING - COLD-FORMED METAL FRAMING - METAL FABRICATIONS - BRIDGE RAILING - DECORATIVE METAL - AMPHITHEATER ILLUMINATED HANDRAILS - DEMARCATION STUD - STAINLESS STEEL PLAZA BAND - SPECIALTIES - THERMAL & MOISTURE PROTECTION - FURNISHINGS - BENCHES - TRASH & RECYCLING RECEPTACLES - BIKE LOCKERS - BIKE RACKS - COBBLE - DRINKING FOUNTAIN - TREE GRATES - CONVEYING EQUIPMENT - FIRE SUPPRESSION - PLUMBING - HVAC - ELECTRICAL - COMMUNICATIONS - ELECTRONIC SAFETY & SECURITY - EARTHWORK - CLEARING & GRUBBING - PILES - INTERLOCKING PAVERS - LANDSCAPE & IRRIGATION - HYDROSEED - UTILITIES - SOLAR-POWERED PHONE CHARGING STATION - PLAZA KIOSK - PILE LOAD TESTING

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer



California Sub-Bid Request Ads



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:

**City and County of San Francisco • Municipal Transportation Agency
22 Fillmore Transit Priority Project
Contract No. 1303**

REVISED BID DATE: November 16, 2017 at 3:00PM

**Fax all quotes to 510-777-5099 or
email to northwest.esteeming@shimmick.com**

Requesting certified LBE Subcontractor and Supplier Quotes on:

General Engineering Contracting, Reinforcing Steel Contractor, Pipeline Contractor, Parking & Highway Improvement, Backhoe Service, Earthwork & Paving, Electrical Contracting, Construction Traffic Control Services, Concrete Contractor, Tree Service, Trucking & Hauling, Surveying/Engineer/Drafting Equipment & Supplies, Concrete Supplier & Manufacturer, Traffic Safety & Traffic Control Devices, Electrical Equipment & Supplies, Photography Services

Contract Documents are available by owner.

Please send a request to Mr. Allan Andaya at allan.andaya@sfmta.com
or by fax to (415) 701-4300.

You may also contact Jamie Helmick at jhelmick@shimmick.com
for access to the documents.

Subcontractors and Suppliers interested in this project may contact
Clay Cochran by email at ccochran@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 Phone:
510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard
An Equal Opportunity Employer

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Roadway Surfacing, Precast Joint Concrete Pavement and Electricals

**Hwy 880 Alameda County
Caltrans #04-4H5804**

BID DATE: December 13, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Fencing, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Ditch Excavation (Type Z-2 Aerially Deposited Lead), Imported Borrow, Relocate Valves & Assemblies, Weed Control Mat, Irrigation, Hydroseed, Compost, Lean Concrete Base Rapid Setting, Base Bond Breaker, High Friction Surface Treatment, Prepaving Inertial Profiler, Prepaving Grinding, Prime Coat, AC Dike, Tack Coat, Cold Plane AC, Precast Jointed Concrete Pavement, Isolation Seal Joint, Structural Concrete, Approach Slabs, Minor Concrete, Paving Notch Extension, Clean Expansion Joint, Joint Seal, Pedestrian Barricade, Rock Slope Protection, Detectable Warning Surface, Pre/Post Construction Surveys, Misc. Iron & Steel, Inlet Grate, Fencing, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Transition Railing, Concrete Barrier, Striping & Marking, Rumble Strip, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE Participation. Plans & Specs are available for viewing at our office.

Smaller Cities Are Getting Smarter About How They Buy Things

Continued from page 1

Va.'s Old Dominion University. "It's one thing to have the data. It's another thing to use the data in a meaningful way," Steinfeld says. "That requires somebody who may have a masters in business or administration. And there's not a lot of graduate programs in procurement and contracting, at least not in the U.S."

Another hurdle for adopting performance-based contracts is that cities must be willing to make tough choices when a contractor fails to meet performance targets, Steinfeld adds. "Local governments are always looking at how many jobs are created, and when you evaluate and find poor performing programs, are you going to terminate the contract? What will you do? How will you do it?"

And who will you blame or hold accountable for a program's failure? I suspect that could be a reason why some cities may not want to get into this."

Part of the reluctance to implement new procurement technology and methodologies is the fear that it might actually drive away some potential contractors. "There is sometimes the belief that procurement offices don't have the expertise to use these tools," says Michael Bevis, the purchasing agent for Arlington County, Va., and the former chief procurement officer for Naperville, Ill., where he oversaw efforts to better analyze the city's purchasing. "There is always the concern that the more sophisticated you get, the more chances of driving away local businesses."

But Adams, the Virginia Beach procurement officer, says he's confident that more sophisticated data will not only improve partnerships with small businesses in the community, but will even help the city better engage with women- and minority-owned enterprises by creating historical data points specific to those firms.

"Equitable and diverse spending is the reality of 2017, not just in the public sector but in the private," he says. "Any performance metrics going forward will include that."

Julian Wyllie joined Governing as a City Accelerator Fellow. This story was produced with support from City Accelerator, a joint initiative of the Citi Foundation and Living Cities.

SOURCE: <http://www.governing.com>